

Investment Opportunities in critical Agrofood value chain Nigeria & Africa needs at this point

Corporate Farmers International – Akin Alabi



Presentation Summary

- Who we are at Corporate Farmers International
- What is Agri-culture Beyond Farming to a common Nigerian
- Understanding Agrofood value chain
- Identifying seven (7) different value chain for AgricInvestment
- FeedLagos through the value chain
- Conclusion
 - Own an Agricultural Market for International exposure
- Thank you



Who we are

Corporate Farmers International is a Farm Management, agribusiness and AgriMedia company that is changing the narrative of the agricultural sector through adding new **innovation** to the business of agriculture in Nigeria and Africa.



What is Agriculture to you?

In our years of practice and engagement with stakeholders in the agribusiness sector, there have been various definition and understanding of what agriculture really is..

For us at Corporate Farmers the only way we practice, Invest and teach agriculture is simply by seeing it ***BEYOND FARMING***

Which simply means seeing agriculture from various analytical value chain that is capable of growing ALL economic sector in Nigeria and Africa.



Understanding Agrofood Value Chain?

Surviving on IMPORTS

Close to 70 per cent of countries in Africa are net food importers

- Total agricultural imports in 2012 (billion US \$) \ increase from 1980
- Total agricultural exports in 2012 (billion US \$) \ increase from 1980
- Total cereals imports in 2012 (billion US \$) \ increase from 1980
- Total cereals exports in 2012 (billion US \$) \ increase from 1980

AFRICA

Import dependency ratio (2012) **1,707*** Increase from 1980 **100%**

83,376\460%
Total imports (value in billion US \$) \ increase from 1980

27,485\450%
Total imports (value in billion US \$) \ increase from 1980

42,666\214%
Total exports (value)

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1,685\119%
Total exports (value)

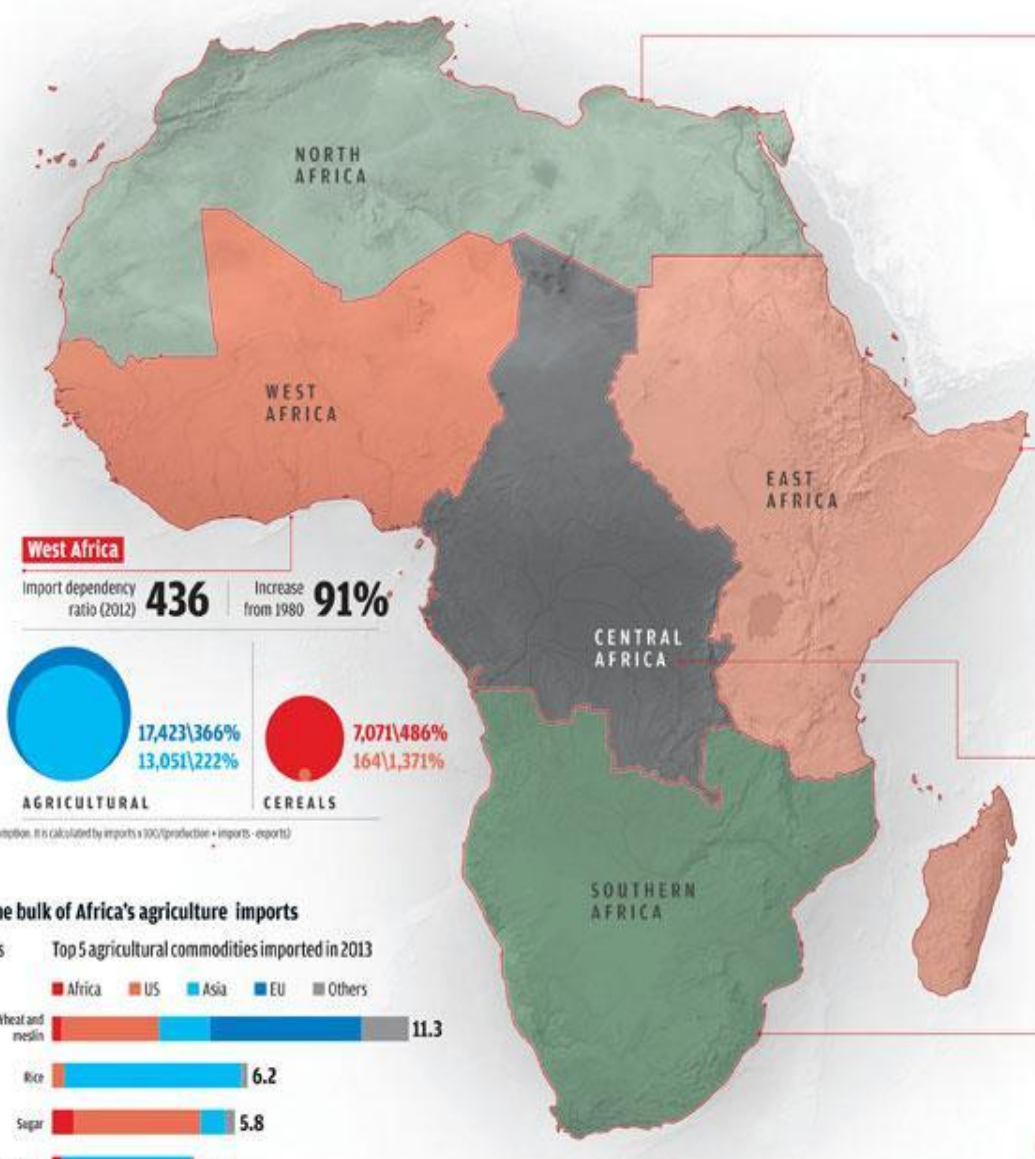
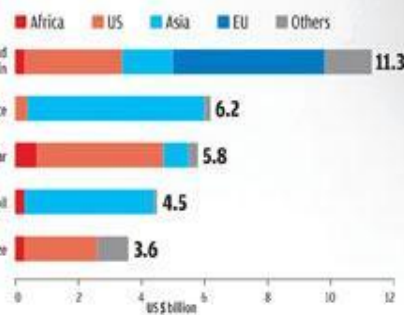
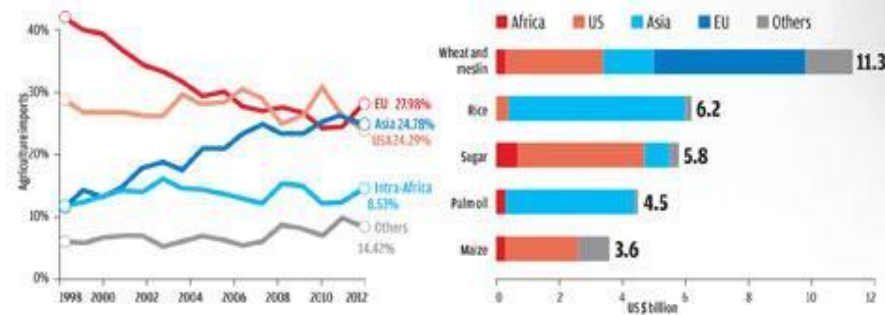
CEREALS

* Import dependency ratio shows the extent of dependency on imports in relation to an area's domestic consumption. It is calculated by $\text{imports} \times 100 / (\text{production} + \text{imports} - \text{exports})$

Africa's import story | Cereals account for the bulk of Africa's agriculture imports

EU, Asia and the US account for 77% of Africa's agriculture imports

Top 5 agricultural commodities imported in 2013



North Africa

Import dependency ratio (2012) **311** Increase from 1980 **177%**



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13,376\390%
205\360%



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East Africa

Import dependency ratio (2012) **282** Increase from 1980 **225%**



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2,578\461%
309\250%



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Central Africa

Import dependency ratio (2012) **150** Increase from 1980 **33%**



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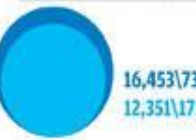
1,137\639%
4\79%



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Southern Africa

Import dependency ratio (2012) **529** Increase from 1980 **70%**



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3,322\523%
1,002\61%



CEREALS

Data sources: African Development Bank's Socio Economic Database, 1960-2006 and African Agricultural Trade Status Report 2017

Identifying the Value Chain for AgInvestment

We will be focusing on 7 different Agricultural value chain for investment which includes:

Agric - Finance

Agric - Health

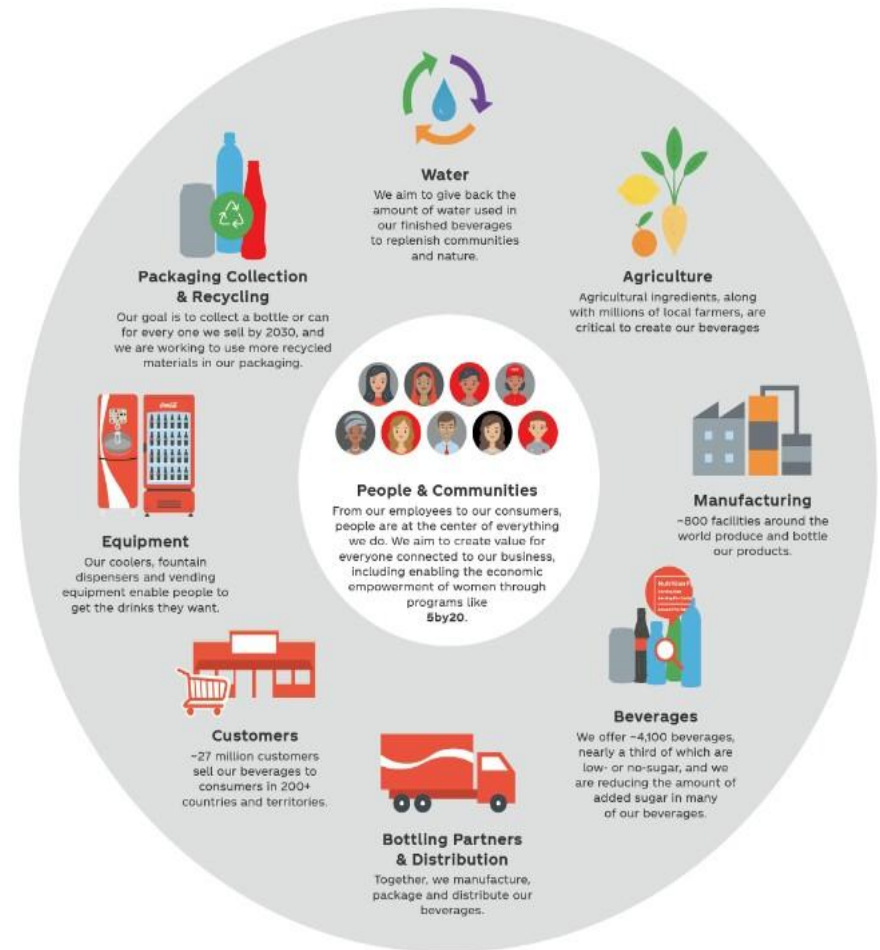
Agri - Business ie agricensurance

Logistics Business of Agriculture

Agric- Technology (BlockChain Tech)

Agric - Education ie Capacity Building

Agric-Media ie Extension Services and Communication



FeedLagos through the value chain

In all the value chain, we must note that Lagos which is the most populated city in Africa and the commercial hub of Nigeria is blessed with the population you need to grow and excel in your Agricultural investment

With our Feed Lagos initiative which objective is to see that Lagos will definitely need FOOD with the daily population growth will definitely rely on you as Farmers and stakeholders in the Agric sector.

Mile 12 Market alone is an agricultural Hub that accommodates several agricultural commodities grown in Nigeria today



Own an agricultural value chain

In conclusion, there is need for you to identify your own area of specialization, strength and skills from the various value chain and own it

Remember ***“By 2030, the size of the food and Agribusiness in Africa will reach \$1 Trillion , so if you are thinking of how to make money, that’s the sector to be in” – Dr Akinwunmi Adesina (AFDB)***



